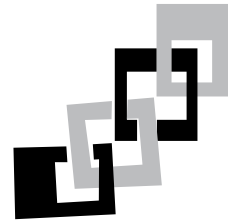


# COMPANY PROFILE



## Linkfreight (EA) LTD.



### Specialist in:-

- International Freight Forwarders - Sea / Air Freight
- Cargo Consolidation / Groupage services
- Project Cargo Handling
- Transportation and Haulage services
- Local Clearing / Door to Door delivery Logistics

#### Mombasa Office:

P. O. Box 1127-80100

#### Bumala Office:

P. O. Box 66-50404

Tel: +254 722 611590, +254 20 210 1115

Email: [info@linkfreight.co.ke](mailto:info@linkfreight.co.ke)

Website: [www.linkfreight.co.ke](http://www.linkfreight.co.ke)





*At the end of the day, the  
Our goals are simple:  
Safety, Security and Efficiency*



# Who We Are

Linkfreight (EA) LTD.



*The Managing Director*



*The Managing Director*



*Operations Manager*



*Our Technical Staff*

Linkfreight (EA) Ltd was established in the year 1998 and incorporated as a limited liability in the year 2000, with Head Office situated in Mombasa City, a fully fledged branch in Busia and field offices at all Border customs stations.

During this period, the company has experienced tremendous growth and is today among leading concerns of its kind in Kenya and indeed in the East Africa region where it has representative offices.

The company has a strong capital base and can quickly raise working capital for shipments of unlimited capacity. Linkfreight places great emphasis on its relationship with clients, private or commercial, and prides itself on the ability to respond to your business requirements in an efficient and cost effective way.

Over the years, the company has earned a reputation for excellence and professionalism for continuously striving to meet - and even exceed - standards which set the climate for a sustainable business relationship with its clients.

Our team is composed of technically skilled and highly dedicated personnel working cohesively to promote value-added solutions with a competitive pricing structure to suit your needs.

## **Our Services**

based on competent and enthusiastic team of employees, supported by progressive and in important factor, subject to continuous improvement. Success is not luck; good results depend on careful planning and skill.

### **SOME OF OUR SERVICES INCLUDES:-**

- Import & Export
- Clearing & Forwarding of Import and Local Clearance
- Documentation Services
- Customs Clearances
- Transportation Logistics
- Airfreight and Seafreight
- Cargo Consolidation
- Door-to-Door Delivery Services





## Our Mission

Continuously provide cost effective, customized, technology-based logistical solutions that surpass our global customers' expectations while always remaining outstanding citizens serving the social communities around us. We endeavor to work, with integrity and commitment.

## Vision

To develop a trusted and respected brand through outstanding integrated Cargo logistics service provider in East Africa and around the world.

## Preview

There are many companies offering logistics services. Equally there are many qualified and respectable companies specialist who can strategize and plan marketing activities. What makes us unique is having the experience to combine the crucial understanding of what makes business tick with how to drive sales and result from planned, measured, Creative marketing tactic through all forms of on and off-line activities.

### Meet the Team

#### Management



We have passionate leaders committed to sharing their vision and to living Linkfreight (EA) LTD. values. They are recognized as thought leaders in the industry.

#### Operations Department



The Operations Department is responsible for the efficient management and operation of the affairs of the Company.

#### Transport Department



The Transport Department of Linkfreight (EA) LTD. Company Limited is entrusted with the responsibility of providing an efficient transportation and logistics.

#### Documentation Department



We ensure that all Documents concerning our business are well prepared, consolidated and filled both electronically and manually for future references.

#### Finance Department



Department of Finance deals with all matters related to finance in the company. Department of Finance acts as a guide to various departments in Financial matters.



## Company Profile



## Site Management Strategy

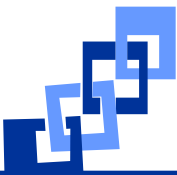
### How we work

Upon being awarded a contract the company will organise and set up an effective management and supervision team that is structured specifically for each project.

The project team will be drawn from the technical and management resources within the company to provide personnel with the necessary skills required for each stage of the project.

The team will produce a strategy for the contract and will identify the critical success for the project as follows:-

- Liaison and Communication
- Skills 'Fit for Purpose'
- Organisation
- Quality Measurement
- Business Continuity
- Safe Working Environment
- No Exposures
- Meet All Commitments
- Customer Care
- Financial Management
- Completion of the project in line with the contract specification



## Company Profile

# Safety, Health, Environment & Quality Management



As a company we are committed to the delivery of quality workmanship, and therefore embarked on the implementation of a formal Quality Management System on all our contracts.

Our aim is to ensure that we deliver top quality workmanship on constant basis

All our contracts are now managed professionally both in Kenya as well as our cross-border

The health and safety of our workforce and staff is of the utmost importance to Linkfreight (EA) LTD. and therefore every effort is being made to ensure a safe working environment at all times.

We ensure that the highest standards of Health and Safety are being upheld on all our sites.

Linkfreight (EA) LTD. Company is proud to announce that it is now fully compliant and to this end have a Government Scorecard as a top level Contributor.





## Company Profile

### CLEARING & FORWARDING

Linkfreight (EA) LTD is here for your clearing and forwarding services for all freight at the port of Mombasa. Our service comprises the full range of customs clearing and international freight forwarding services.

We assist with classifying your tariff 's, issuance of advice on customs and duties and guidance on weight charges. We also advise and offer:

- Port supervision & wharf inspection services
- Shipment status reports
- Immediate investigation and resolution of discrepant, damaged or short landed cargo claims
- Assisting with the availability of port supervision and wharf inspection staff.

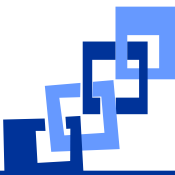
We assure of speedy and efficient clearance of your goods from the port. While it is known that there is a lot of bureaucracy involved in the Clearing and Forwarding process, our highly trained staff are prepared to help you navigate these high seas.

We are committed to holding your hand all the way.

Our qualified and experienced team assists both importers and exporters right from the execution of pre-shipment formalities all through to the release of goods.

Our strong relationship with the Kenyan Customs Department means we are better placed to assist you in timely clearance.





## TRANSPORT SERVICES

### Road Transport Services

When it comes to regional or cross-border transportation, the Linkfreight (EA) LTD road freight package has you covered. The package extends to customs clearance, courier services, packaging, and cartage services that ensures a hassle-free experience.

We have developed an expert understanding of the transport industry and its capabilities.

The size and range of our transport services enables us to effectively move goods using quality subcontracted fleets in a timely manner, irrespective of the nature of the cargo.

We are equipped with the necessary machinery and manpower to ensure consistent fast turn-around services.

### Heavy load / oversized cargo

Handling cargo that does not fit in standard containers, such as oversized heavy items and long construction materials.

### Events

We handle the transportation of stage equipment, art exhibitions, exhibit pieces, and other equipment with meticulous packing and transportation technology.

### Relocation of factory lines / intermodal transport of mega equipment

We support the success of complex and large-scale projects with our professional system.

We partner with reliable owners of large fleet of serviced and well maintained trucks, cranes and movers that guarantee safe and timely delivery.

Our ability to mobilize these resources at very short notice, and in challenging terrain, enables us to respond adequately and flexibly to our clients' needs.

Reliable and equipped with the latest onboard technology, such as GPS, these industry essential pieces of equipment provide our clients with efficient results at minimum possible cost.



## Company Profile

### PROJECT CARGO

At Linkfreight (EA) LTD, we specialize in project freight management and all associated planning and implementation services. Provide safe transport of project cargo with detailed total logistics plans.

Offer customized solutions for events that require attention to detail.

We promise assured progress for large transport projects that require on-site responses

Whether it is heavy or the size is big, or for that matter it is unconventional, professionals we handle anything as far as land freight is concerned.

We also ensure it arrives as per the committed schedule anywhere in the world.

We offers land freight to most of the East Africa countries .

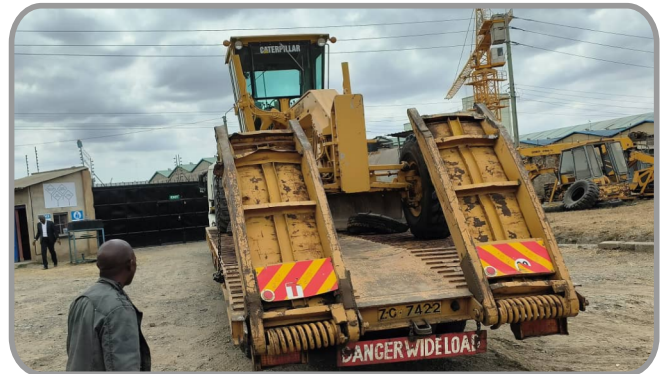
Our professional transportation team, Assets and strong network is capable to meet customers various requirements.

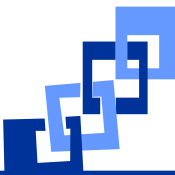
Our advance fleet and experienced personal ensures safe and secure movement of goods.

We are specialized in cross border, oversize dimension cargos, oil and gas, temperature controlled, Project Cargo Transportation etc. with our modern fleet and rich experience of expertise, enable our truck services to deliver secure, cost effective and comprehensive services on time.

We undertake back loading of empty containers and local transportation for exporters and importers.

We offer comprehensive door to door cargo handling services including stuffing, de-stuffing, custom clearance, storage and transportation



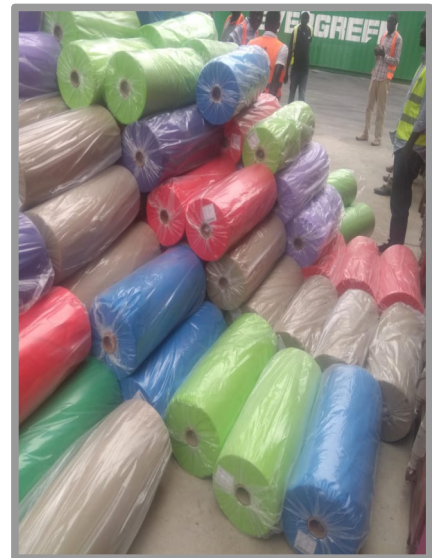


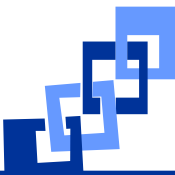
## Company Profile

### TRANSIT SHED SERVICES

At Linkfreight (EA) LTD, we have partnered with facility owners inside and outside the port of Mombasa to be able to provide:

- Storage and stripping services while the goods are still in the port area.
- Security and accountability of the cargo
- A consolidation/deconsolidation point for less than container load cargo
- Storage for transit cargo





## Company Profile

### AIR FREIGHT SERVICES

At Linkfreight (EA) LTD, we offers Airfreight services and is among the leading firms in Kenya and east Africa in this field. Over a number of years, we have developed highly effective clearance systems in line with the varied requirements of our clientele.

We guarantee clearance of airfreight cargo within the specified period provided all necessary clearance documents are forwarded to us at before arrival / departure of aircraft.



### Linkfreight is not just a transporter but a logistics services provider

Proper Success in Logistics requires planning. Transportation is just the mode to execute the planning, when moving your cargo from one location to the next.

Linkfreight is not just a transporter, but a logistics services provider. We will hold your hand through an efficient supply process for your company.



### SEA FREIGHT SERVICES

Our network of agents and logistics partners worldwide enable our clients to benefit from a package tailored to their individual needs and time requirements.

We excel in facilitating our clients with the following Sea freight services: -

- Worldwide export consolidation services.
- Import de-consolidation services.
- Handling FCL's / LCL's shipments to worldwide destinations.
- Bulk Cargo
- Loose Cargo
- Groupage

Our Freight division operates conveniently next to the port of Mombasa assuring you of efficiency in cargo processing.

We are driving towards membership with World Cargo Alliance (WCA) in order to enhance our service delivery through partnering with major ports across the seas.





## Company Profile

### LONG HAUL TRANSPORT LOGISTICS

Long-haul transportation is crucial to the movement of goods between major cities and demands close management to ensure the most efficient transportation. We will help operators keep track of stock over long distances.

### Benefit of work with us

Our Long haul transportation is the perfect option for moving your diverse container loads because we offers a number of advantages over other methods of transportation:

- We are Less expensive than air or rail transport. This is because we move large quantities of goods at one time, which reduces their overall costs.
- We are Faster than either air or rail transport. This means that goods can be delivered to your destination much sooner, which is often critical for businesses that need to receive their products quickly.
- More reliable than either air or rail transport. This means that businesses can rely on our long-haul transportation to deliver their goods on time and in good condition.



## Company Profile

### PORT SERVICES

#### Clearance at Mombasa Port:

We offer you a guarantee of delivery within five (5) days of ships arrival provided all the relevant clearance documents are forwarded to us, preferably five (5) working days prior to ships' arrival.

We will prepare and process all documents and pay third part charges according to mutual arrangements. In keeping with our guarantee, we also will absorb any penalties, which may arise as a result of delays directly attributable to us (e.g. demurrage, etc).

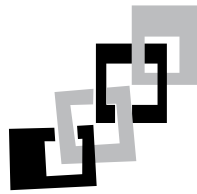
Our network of agents and logistics partners worldwide enable our clients to benefit from a package tailored to their individual needs and time requirements.

We receiving, handling, unloading and even additional shipping of clients' products once they arrive at port and come off the ship.

We also provide an overview of the product at arrival and departure, providing an extra layer of protection should any of your products arrive damaged. Port services documentation helps you have more successful damage claims.

We process and then store your material in a secure, patrolled facility, and when required, can deliver your materials to local customers to be sold or further processed. If your customer is not local, we can often help secure you a place to ship your product by rail.





# Linkfreight (EA) LTD.

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